



Job Description

Account Executive: *If you have an established track record in developing new business and a passion for excellence and learning, this may be the exciting and challenging position you're hoping to find.*

We are looking for an experienced sales person to represent CMI through a variety of professional avenues – speaking at conferences, publishing, webinars, etc. Responsibilities include lead generation, cultivation and tracking, as well as calling on a network of your existing contacts and CMI's database of contacts to identify new ways to help client-side researchers answer strategic questions.

Essential qualifications include 4+ years market research industry experience (minimum 3 years in account management), thorough knowledge of qualitative and quantitative research methods, and exceptional communication skills. A Bachelor's Degree is required, a Master's Degree or PhD in a related field is preferred.

If you meet these requirements and are looking for a collaborative environment that promotes professional growth, please email us at jgreen@cmiresearch.com. No phone calls please.

We're anxious to hear from you!

CMI is an equal opportunity employer and does not discriminate in employment opportunities or practices on the basis of race, color, religion, sex, national origin, age, disability, or any other characteristic protected by law.