



## Job Description

**Account Manager:** *If you have solid market research experience, a history of serving and developing Fortune 1000 clients, and a passion for excellence and learning, this may be the exciting and challenging position you're hoping to find.*

We are looking for an experienced consultative researcher to manage account relationships and increase share of and penetration into designated accounts. Our ideal Account Manager is comfortable wearing many hats – supporting business development through proposal writing and sales calls, advising the project management staff to develop research insights and guide projects for clients in multiple industries across a wide range of quantitative research methods, and representing CMI through a variety of marketing channels.

Essential qualifications include 8+ years market research industry experience (preferably some supplier-side account management and/or consulting experience), thorough knowledge of quantitative and familiarity with qualitative research methods, exceptional written and verbal communication skills, and creative and critical thinking. A Bachelor's Degree is required; a MS in Marketing Research, Marketing, Business Administration or related field is preferred.

If you meet these requirements and are looking for a collaborative environment that promotes professional growth, please email us at [jgreen@cmiresearch.com](mailto:jgreen@cmiresearch.com). No phone calls please.

We're anxious to hear from you!

CMI is an equal opportunity employer and does not discriminate in employment opportunities or practices on the basis of race, color, religion, sex, national origin, age, disability, or any other characteristic protected by law.